

Message Text

UNCLASSIFIED

PAGE 01 KUALA 00426 190425Z

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W

-----190856Z 090184 /21

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FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 5936

INFO USDOC

UNCLAS KUALA LUMPUR 0426

USDOC

E.O. 11652: N/A

TAGS: BFOL

SUBJECT: INVESTMENT OPPORTUNITY

MR. MOHD. NOOR NORDIN, GENERAL MANAGER, UNITED LYSAGHT SDN. BHD., P.O. BOX 52, BATU TIGA INDUSTRIAL ESTATE, SHAH ALAM, SELANGOR, IS INTERESTED IN COLLABORATING WITH U.S. INVESTORS FOR THE MANUFACTURE OF ZINC CHLORIDE AND ZINC AMMONIUM CHLORIDE FOR BOTH DOMESTIC AND EXPORT SALES. U.S. PARTICIPATION MAY BE IN THE FORM OF LICENSING, JOINT VENTURE OR TURN-KEY ARRANGEMENT, BUT U.S. TECHNICAL KNOW-HOW IS REQUIRED. PRESENTLY, THE MALAYSIAN FIRM HAS A JOINT VENTURE ARRANGEMENT WITH AN AUSTRIALIAN COMPANY, LYSAGHT DURHAM CHEMICAL CO. PTY. LTD., WEST FOOTSCRAY, VICTORIA 3012, AUSTRALIA, FOR THE PRODUCTION OF ZINC OXIDE. THE MONTHLY OUTPUT IS 150 TONS.

MALAYSIA WELCOMES FOREIGN INVESTMENT TO THE FULLEST EXTENT AND AMONG THE VARIOUS MEASURES TAKEN BY THE GOM TO ENCOURAGE PRIVATE INVESTMENT IN INDUSTRY IS THE OFFER OF ATTRACTIVE INVESTMENT INCENTIVES.

UNITED LYSAGHT SDM, BHD. HAS AN AUTHORIZED CAPITAL OF M\$1 MILLION AND A PAID-UP CAPITAL OF M\$480,000. IT CLAIMS TO HAVE A WORKING CAPITAL OF M\$1,500,000 AND AN ANNUAL SALES VOLUME OF M\$4 MILLION. (U.S.\$1.00 IS APPROXIMATELY M\$2.50).

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IT STARTED OPERATIONS IN 1972. ITS FACTORY IS LOCATED ON 4-ACRE SITE WITH A COVERED AREA OF 20,000 SQUARE FEET. THE DIRECTORS ARE REPORTED TO BE RESPECTABLE AND GENERALLY CONSIDERED GOOD FOR BUSINESS ENGAGEMENTS. A WORLD TRADER DIRECTORY REPORT IS BEING PREPARED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
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SAS ID: 3561177
Secure: OPEN
Status: NATIVE
Subject: INVESTMENT OPPORTUNITY MR. MOHD. NOOR NORDIN, GENERAL MANAGER, UNITED LYSAGHT SDN. BHD., P.O. BOX 52, BATU TIGA INDUSTRIAL ESTATE, SH
TAGS: BFOL
To: STATE
Type: TE
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